

The Handler Executive Search Experience

The Handler Experience is a strategic and structured 7-step approach to recruiting top executive talent for clients. Our Executive Search service incorporates the Handler proprietary Top Talent Candidate Predictor™ to quickly identify best-fit leaders across all functions and industries.



1

The DNA Profile

- Culture Match Equation™
- Executive Input
- Needs Assessment
- Research/Market Analysis



2

The Unique Gameplan

- Sizzle-Based Marketing
- Recruitment Strategy
- Position Profile Design



3

The Refiner Analysis

- Advanced Understanding
- Candidate Presentation
- Calibration & Consensus



4

The Presentation Matrix

- Top Talent Candidate Predictor™
- Candidate Panel
- Diversity
- Ongoing Recruitment



5

The Evaluation Experience

- Decisioning
- Interview & Qualification
- Feedback & Consultation
- Culture & Connection



6

The Optimal Accord

- Final Selection
- Offer Development & Presentation
- Negotiation to Acceptance



7

The Transition Approach

- Celebration
- Notice Period Management
- Onboarding
- Follow-Up into Perpetuity