

Are Your Business Challenges Really Recruitment Problems In Disguise?

Transforming Talent Acquisition to a Strategic Advantage



"

Handler has positioned us very, very well in the marketplace. I would highly recommend this type of relationship with Handler to anyone looking to build and develop the skill and talent within their organization."

Terrie Campbell, CEO, Esquire Deposition Solutions

Strategic Leverage

Private Label Recruitment (RPO)

Private Label Recruitment is a method of recruiting that leverages the culture and assets of a business to attract the best in class leader.



Partners with HR to be the best in talent acquisition



Delivers consistent, high quality hires from entry level to executives



Positions the Client Brand as an "Employer of Choice"



Simplifies the process and improves the client and candidate experience



1

The Requirements Navigator

- · Approved Requisition
- Position Impact
- Profile Development

2

The Partnership Advantage

- · Process Overview and Buy In
- · Ideal Candidate Vision
- Trust-Based Collaboration
- Ongoing Communication

3

The Strategy Solution

- · Talent Optimization Analysis
- Sourcing and Research
- Key Role Pipelining

4

The Qualification Formula

- · Culture Fit
- Skills & Experience Review
- Character Evaluation

5

The Selection Plan

- Schedule Coordination
- Interview Process
- Feedback Loop & Consultation
- · Leader Identified

6

The Offer Technique

- Agreement Developed
- Offer Presentation
- · Negotiation & Finalization

7

The Transition Method

- Notice Period
- Onboarding
- Continuous Follow Up



After a year with Handler, the results are fantastic: our recruiting costs are lower, our retention rate is 93%, and most importantly, we no longer worry about talent acquisition."

Avi Stadler, General Counsel | Chief of Staff, Esquire Deposition Solutions